



the time for solar energy has come

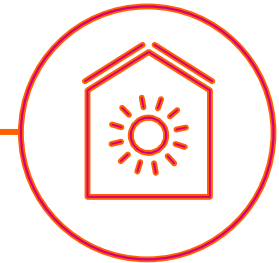


MARCH 2021

THE CHALLENGE AND THE OPPORTUNITY IN SPAIN: MAKING SELF-CONSUMPTION ACCESSIBLE TO ALL



A profitable and subsidy-free market that will grow x 22 in the next few years (from 0'3GW to 6,8GW in 2030 / large industrial and rooftop installation are estimated to be 33% of total market) ...



... that is immersed in a favorable trend towards solar energy from a regulatory, economic and social point of view, as has never been seen before.

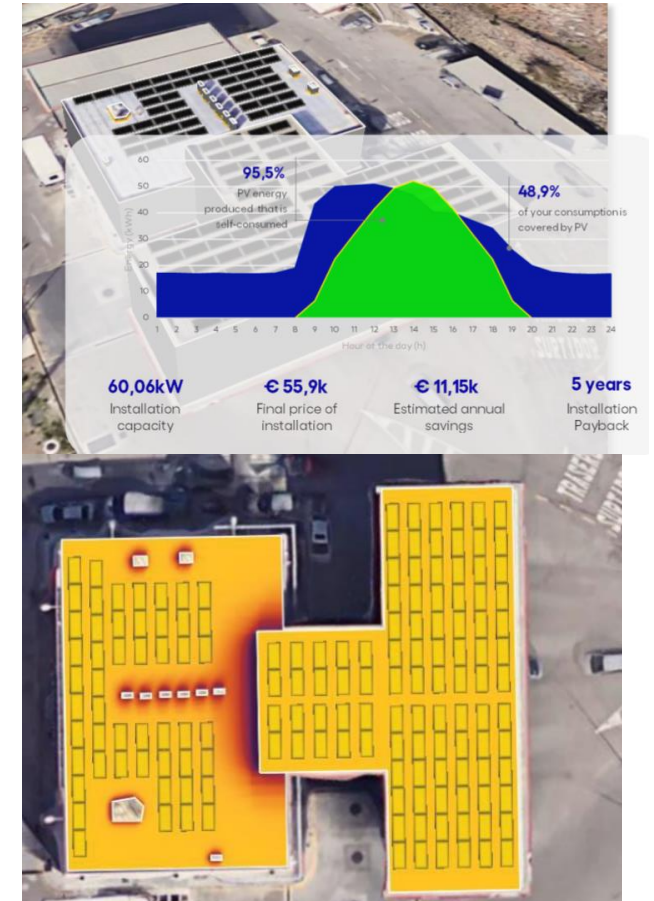


The time for solar energy has come. Solar photovoltaic self-consumption investments are a safe investment, legislated and supported at European level.

- A profitable and subsidy free technology.
- There is a favorable and favorable legal framework supported at European level that has evolved to provide stability and solidity to the sector.
- RD 244/2019 abolishes the “sun tax” and establishes schemes for compensation and sale of surplus energy.
- Administrative procedures are simplified, and the contracted power limit is eliminated.

HiSun offers **turnkey solutions with the maximum guarantees** for your investment in solar energy

- HiSun provides the most advanced technology to determine the best configuration for your photovoltaic solar energy installation.
- HiSun only works with the best components and partners throughout the whole value chain to offer the best guarantees.
- HiSun optimizes the installation process, reducing deadlines as much as possible.
- HiSun's values: Transparency, experience, quality, knowledge, continuous improvement and proximity.





1. We have unique tools for designing the best photovoltaic self-consumption solution, customized for each client.
2. Thanks to our network of partners and our access to top suppliers we offer the best technical solution and support during the whole installation and maintenance process.
3. We maximize the profitability of the facilities and offer a continuous support service thanks to monitoring and our control center.
4. We prepare the facilities for the future but from today, thanks to the connectivity and data analysis of the facilities.

#1_HiSun offers the best technical solution and support during the whole installation and maintenance process.

- We have access to the main distributors and manufacturers, who help us identify the most innovative materials and products on the market.
- We are one of the main partners of one of top global tier 1 manufacturers in Bloomberg list: Risen Energy.
- We have the best certified professionals in the sector, who review each project step by step and offer the best quality and guarantee of the work





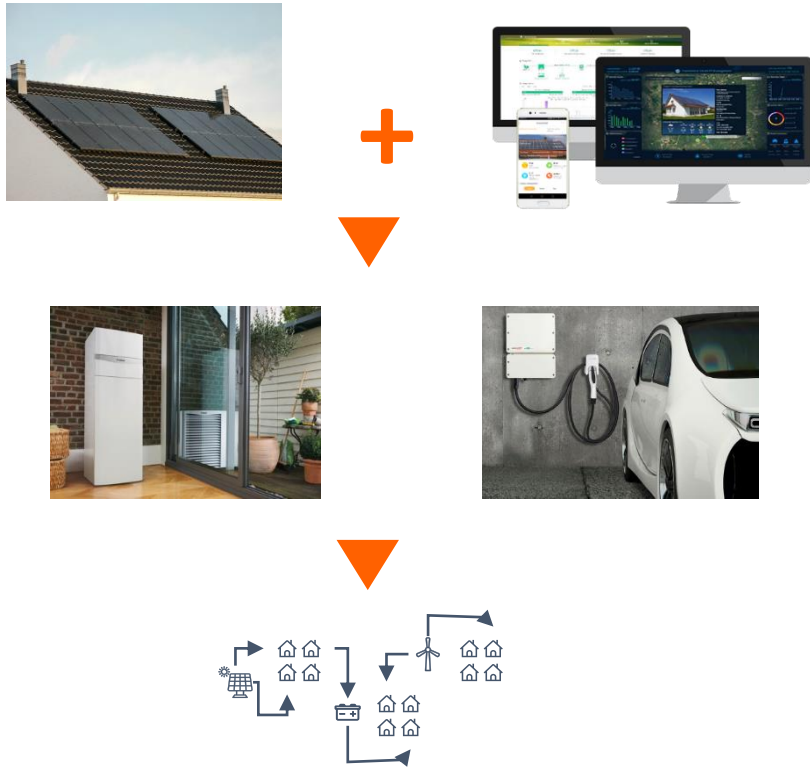
#2_HiSun provides unique tools for designing the best photovoltaic self-consumption solution

- Each building and each user are different. We focus on your specific case, recommending an installation design that meets your energy needs and the conditions of your roof, no more, no less.
- We calculate the optimal number of panels to maximize the profitability of your photovoltaic installation. Even so, if you have a special request we adapt to it

#3_HiSun maximizes the profitability of the facilities and offer a continuous support service

- Thanks to our control center, we continuously manage and operate all the facilities, ensuring that they function properly, identifying incidents before they happen.
- We maximize the savings potential of your installation, analyzing your consumption habits and suggesting changes in those patterns





#4_HiSun prepares your facilities for the future.

We process all your consumption data to analyze and propose new profitable solutions for you, at the right time

Individually maximizing your assets (smart storage solutions, load management, aérothermal...)...

And collectively for its urbanization (collective self-consumption, solar communities, microgrids...).

*We have everything you need
to make your investment in
solar energy a reality*





*Design and
personalized study
of the installation*



*All permits and
fees included*



*The best materials
on the market*



*Assembly and installation
with all the guarantees*



*App, monitoring
and control center
of the facilities*



*Full rate optimization:
hourly discrimination,
rate and discharges*



*Management of
bonuses, up to 50%
discount on IBI tax*

We do a pre-feasibility study of customers facilities in minutes providing energy generation, savings, yield... The system analyzes:

- *Shadows, obstacles and slope of your rooftops*
- *The height of your buildings and their orientation*
- *Your current consumption*
- *The hours of sunshine and the temperature, and hundreds of other data, and this is the potential of customer's facilities:*

8.588.404 kWh

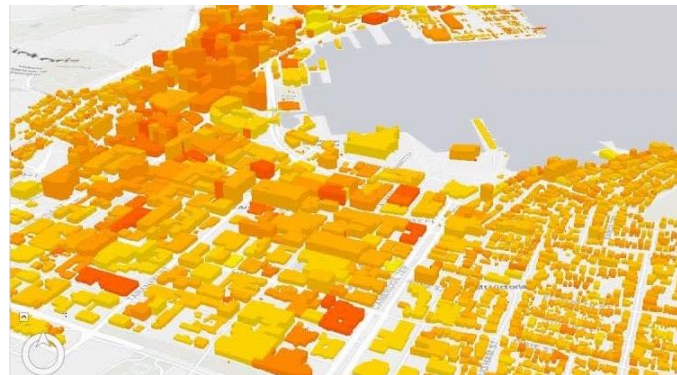
de energía propia generada al año

+ 868.692 €

de ahorro anual

12,77 %

de tasa interna de rentabilidad



Delivering the best offer for your company

Learn about the benefits that self-consumption of electricity can bring to your company with an offer adjusted to all locations and consumptions thanks to our simulator.

Keeping you informed in real time

Monitor in real time your consumption and the generation of your installation 24/7 with the monitoring and control App that will help you maximize the profitability of your installation





HiSun's **maintenance packages** are tailor-made, tailored to the size, location and specific characteristics of your facility to maximize production:

Basic.

- One visit every year to check the status of the installation.
- Visual inspection of modules, inverter, DC&AC cables, structure, etc.
- Monitoring of the installation.

Standard. All basic plan features plus:

- Check structure tightness.
- 10% Strings power measurement (IV curve).
- Annual Production Report.

Premium. All basic plan features plus:

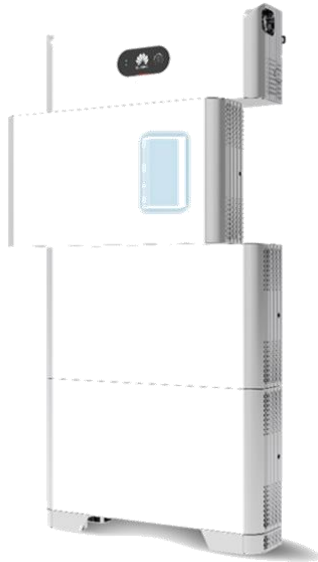
- Monthly incidences report.
- Annual cleaning of the modules when necessary (water not included).
- Training of staff on site if needed.
- Predictive maintenance.

With the maximum guarantees, which we will take care of managing for you

- **Modules:** 25-year performance and 12-year manufacturing warranty
- **Inverters:** 10-year manufacturing guarantee
- **Structures:** 10-year manufacturing guarantee
- **Installation:** 2-year design and installation warranty

TIER 1 INSTALLATION





We give you the option of adding batteries, although we believe that it is not yet the ideal time to install them

- Given the current price of batteries and their short life cycle, we do not recommend their installation, because profitability is reduced
- The battery can be interesting if you want to isolate your installation, but if you continue hooked to the network, the night rates are more competitive.
- In any case, if you are interested in putting batteries, we will analyze your case

Next Steps

- 1 Collection of consumption and address data
- 2 Sending a personalized offer and signing the contract
- 3 Technical visit and layout
- 4 Permits, licenses and authorizations management
- 5 Installation and legalization of the solar plant
- 6 Commissioning, installation and subsequent monitoring



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